

## Person Specification



**Job Title:** Retail Development Manager

**Department:** Retail

**Location:** Coventry + travel in Warwickshire

**Responsible to:** Head of Retail & Trading

Attributes	Essential	Desirable
<p><b>Previous Experience</b></p>	<p>Experience of implementing and operating online selling/trading</p> <p>Experience of managing a budget and working to income targets</p> <p>Experience of sourcing and buying new goods for re-sale in a retail setting</p> <p>Experience of implementing new initiatives and managing the process end-to-end</p> <p>Experience of stock merchandising in a multi-channel environment</p>	<p>Proven track record in developing appropriate online business and retail trading</p> <p>Experience of recruiting, managing and engaging volunteers from different sources</p> <p>Experience of new goods range planning in a multi-channel environment</p>
<p><b>Skills and Attributes</b></p>	<p>Organisational, planning and prioritising skills</p> <p>Proactiveness and ability to use initiative to determine appropriate actions to drive income</p> <p>Ability to work independently and as part of a team</p> <p>Skills in leadership of staff and volunteers</p> <p>Resilience, professionalism, and ability to motivate self and others</p>	<p>Interest in / awareness of fashion trends</p> <p>Creativity</p> <p>Attention to detail</p>

<b>Other</b>	<p>The right to work in the UK</p> <p>UK driving licence and a vehicle for work</p> <p>Willingness to be flexible if travel is required or if occasional weekend / bank holiday work is required</p> <p>Enhanced DBS check including children's barred list (to be conducted by The Myton Hospices)</p>	
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